

ORDERING IS EASY:

-Bernie Hutchins, Aug. 2018

(for better indication of recent activity, see dated postings to FREE page)

Once you decide what you want to order, it is usually just a matter of (1) your sending us the money by PayPal, which (2) usually includes your mailing address, and usually (3) it helps to have a “follow-up” email. We appreciate the “follow-up” to verify the items ordered and address AND so that we can easily email you with the shipping details. When I get these emails (PayPal and “follow-up”, all to berniehutchins@Yahoo.com), I type up the address labels, and pack the order, usually using 1 or 3 of those “Flat Rate Priority” boxes that fit 8½ by 11 sheets perfectly. Then I put them in my truck, and they go to the Post Office, usually the next business day. Once mailed, I email you the tracking numbers and the PO tracking site URL. You can track them to your door. Typically, these boxes weigh about 12 pounds. Delivery time is 2-3 days domestically and 6-10 days foreign.

If you prefer, we can send you a PayPal invoice. This won't do much except provide you with a small amount of security and delay the order about 3-4 days, relative to just paying up front. But it's painless for us if you prefer, or find it simpler.

WHAT'S IN THE BOXES THE POSTMAN BRINGS YOU:

Pages. **Just pages**. All our material is 8½x 11, two sided black on white. This is not a surprise for newsletters and notes. The “books” (Musical Engineer's Handbook and the EBG&PCC) are also pages only. In the original releases, we did have some 3-hole binders, but they are long gone, and trying to use “GEBCO” spirals just takes time and means that they don't fit the shipping boxes. Binders are thus up to the customer. Our job is to get the pages into those priority boxes promptly and to take advantage of the flat-rate savings. Those boxes, if full, are heavy (about 12 pounds).

WHAT ARE THE COSTS AND EXTRA CHARGES:

As of August, 2018, we are offering only the two special “PACKAGE DEAL” items. (In fact, for the last three years, we have never had anyone actually buy any individual items, so this should not inconvenience anyone, and will simplify our inventory). The package deals, representing a mix of new reprint runs and old inventory, have always been outstanding merchandise and shipping values.

If you are asking for delivery inside the US and NOT to NYS, the prices on the list below are the total charges. Shipping is built in. There are no extra charges and you can jump to [“PRICES”](#).

OR ELSE:

[NYS](#)

If you are a NYS resident, there will generally be some sales tax, although probably much less than you would guess (much of our stuff is periodical literature). So if you are ordering for delivery in NYS, email me telling me what you are ordering AND your county. I will calculate the sales tax and respond promptly telling you how much additional tax to add. It won't hurt that much.

[FOREIGN](#) (see additional [full details](#) near the end below)

[\[DISCONTINUED – See Below\]](#)

On the other hand, if you are ordering outside the US, the extra shipping charges will hurt. It adds a charge of something like \$65/box [Less to Canada] (see details below). [Here we clearly see the importance of filling the boxes with paper instead of paying for air.] The extra charge is the actual postage charge MINUS the built-in allowance of the domestic shipping. So, with regard to price of materials (and packing) overseas customers are treated exactly like domestic customers. [Incidentally shipping in the flat-rate boxes (air at 6-10 days) is not much more than we used to pay for surface “parcel post” which took several to many months and was not tracked.] The foreign shipments require us to include Customs declarations. Obviously, we cannot declare these shipments as “personal gifts”. I believe that in most cases, there are no customs charges for publications. Some countries are a pain, however.

[PRICES](#)

We list below the prices of available DEALS. Please also visit the “FREE” link to get an idea of what is available online and what items posted online are also part of the printed item deals (color coded red, blue, and green).

FULL LIST - "EVERYTHING"

Musical Engineer's Handbook

Builder's Guide and Preferred Circuits
Collection

REGULAR NEWSLETTERS

Volumes	Years	Issues (EN#)
1-9	72-77	1-84 9 volumes
10	1978	85 - 96
11	1979	97 - 108
12	1980	109 - 120
13	1981	121 - 132
14	82-83	133-150 (lettered A,B)
15	83-87	151-168 (lettered C-G)
16	88-89	169-174
17	89-92	175-180
18	93-95	181-186
19	96-99	187-193
20*	00-01	194-199
21*	01-04	200-204

EXTENDED SERVICE

Extended Service Set 1: 1976-June 1983
(Including App. Notes 1 - 281)

Extended Service Set 2: AN-282 NOT AVAILABLE

Extended Service Set 3: AN-283 - AN-306
(Jan 86 - Dec 88)

Extended Service Set 4: AN-307 - AN-316
(Aug 89 - Dec 91)

Extended Service Set 5: AN-317 - AN-324
(Jan 92 - Dec 92)

Extended Service Set 6: AN-325 - AN-335
(Feb 93 - Dec 95)

*Extended Service Set 7: AN-336 - AB-349
(Jan 96 - Aug 98)

*Extended Service Set 8: AN-350 - AN-362

*Please Check "Free" link

Items in this list, including those with a (*)
are part of the "Everything" (print) package.

Supplements 14,15,17

CURRENT DEALS Prices as of August, 2018

DEAL 1 - The "Everything" Package (All Items in "Full List")*
- - - - - → \$393

DEAL 5 MEH, EBG&PCC, and Volumes 8, 9, 10
- - - - - → \$132

* In the past, we offered the opportunity to "upgrade" to this everything package and receive full credit for any previous orders, subject to having ordered full boxes and receiving the upgrade within one year. We will honor this commitment for orders from August 2016 to August 2017, but discontinue it otherwise. This is because we anticipate discontinuing all services at some point, and are trying desperately to not break up full sets. We are currently packing and sealing boxes months in advanced of having orders submitted, so doing a "make-up" set would involve unpacking a full set, removing some items from each of the three boxes, and basically throwing out much of what is removed. If you order Deal 5, and later want the full package, you have to order Deal 1 and sell your initial Deal 5 privately.

FOREIGN ORDERS [see Below]

Some US-based operations simply refuse to offer foreign sales. I believe at least 25% of our business is "foreign" (mostly Europe, Australia, and of course, Canada – rarely to S. America and Asia). Of these "Non-US" customers, we have two categories, Canada and Non-Canada. So we value this business, and because the additional shipping charges are substantial, we take space here to give details on being efficient.

Shipping Options: We only use "Flat Rate Priority – International". There is no longer a "surface rate parcel post". This Priority Rate is air delivery in 6-10 days. These are boxes provided by the USPS. Full of papers (the boxes - about 5½ inches, 12 pounds) or full of air costs the same amount.

Note that we set the original item prices the same as US prices, and the packing is exactly the same. We also do not charge you the full price that we pay at the Post Office – you get a “credit” for the US postage. Shipping one priority box, to say Australia, costs us (June 2018) \$78.95. But it would have cost us \$13.65 to send to, say Texas. So it is the difference (\$65.30) we charge the foreign buyer. The table just below shows the numbers for the two cases (CANADA and NON-CANADA). The prices are subject to change without notice.

<u>CONTAINER</u>	<u>US</u>	<u>CANADA</u>	<u>NON-CANADA</u>	
Medium Box	13.65	47.75	78.95	← We Pay at PO
	0	34.10	65.30	← You Pay

FOREIGN ORDERS AFTER AUGUST 1, 2018

We are discontinuing direct ordering to foreign addresses after Aug. 1, 2018. Why? As we come down to ending all operations, we have in mind leveling off inventory and selling down to zero as closely as we can and as effortlessly as we can. Although we have always sold to foreign customers for exactly the same cost as US customers, adding the EXACT additional postage of course, such orders have been a LOT of additional trouble – due to customs forms and time standing at the post office. This should be less trouble than it is, but it always takes an extra hour or even two. Generally the customs form website works at best half the time. It fails on page 3 and you have to start over. The last three times I have had to fill out forms by hand. With my impossible handwriting! Sorry - Done with that! What to do:

(1) Have a US friend/commercial-business order and trans-ship. They would order as a US customer at US domestic rates (which includes US shipping), and take delivery. Then they trans-mail to you at whatever cost/fee you agree to. If they ship the same USPS Priority we have been using, this would add perhaps as little as \$40 to what we charged.

(2) Arrange for a commercial international shipper in your own country to handle the whole thing. Pay us by Paypal and then have them (by appointment) show up at our garage door and pick up the piles of paper (they can't use USPS Priority boxes anyway). They arrange (and charge you for) customs, their packing, and shipping. Our obligation ends where our driveway meets the public road! In this scenario, you deduct the US shipping from what you pay us for the deal.

CHECKING IF WE ARE STILL “KICKING” !

As of this writing, I have just turned 72 years old. There are currently no specific plans for finally discontinuing this business, but neither can it go on forever. Our current goal is to bring the inventory down level and recover some investment.

By illustration, I got quite sick for several weeks during the summer of 2015. It was a nasty and unpredictable bacteria called Lyme Disease (spread by deer-ticks) and is currently uncommon outside the North East US. I had an “untypical presentation” (lucky me!) and was in the hospital two weeks. Nothing particularly to do with being old – the darling 5-year-old girl next door also got it, as did four other neighbors. With the help of our daughter, we managed to keep customers informed, and were soon up to date.

I mention this because before spending money people like to know not only that a seller wants to treat them fairly but is able to do just that. Usually this is a matter of checking for recent activity. We don't mind if you contact us before sending an order – often there are contacts and normal questions anyway. In writing this page in Aug. of 2017, I am mindful that I am a procrastinator about updating such pages, and this could well be posted unchanged a year or two from now. Don't rely on the posting on this site, EXCEPT for the new items (Newsletters, App Notes, and mostly recently, Web Notes) posted in the FREE section. Usually something is posted every few weeks or every month or so.